

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 01043 240737Z
ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W
-----240742Z 019191 /12
R 240723Z JAN 77
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4956

UNCLASHTOKYO 1043

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: APRIL FLUID POWER SHOW

REF: TOKYO 666

T. IKEGAWA, ASS'T MGR, NAIGAI KIKAI LTD, AGENT FOR BECHMAN VALVE
CORP, 1301 VOLUNTER PARK WAY, BRISTOL, TENN 37620, VERY INTERESTED,
BELIEVES SUBJECT SHOW WILL PROVIDE TIMELY OPPORRTUNITY TO ENHANCE
SALES OF BECHMAN'S AIRVALVES AND OTHER NEW PRODUCTS WHICH ARE NOW
IN LOCAL STOCK. IKEGAWA HOWEVER FEARS HIS PRES, T. OHTUKA WILL
DECIDE AGAINST PARTICIPATION DUE TO BUDGETARY LIMITATION AND FACT
THAT OHTUKA RELUCTANT TO ASK BECHMAN FOR FINANCIAL ASSISTANCE BECAUSE
REPRESENTATION ONLY RECENTLY ESTABLISHED. IKEGAWA BELIEVES HE CAN
CONVINCE OHTUKA PARTICIPATE ARRANGING PA/NTM CONTRIBUTION AND
PRODUCTS LOCALLY IF BECHMAN WILLING TAKE INITIATIVE IN
SUGGESTING PARTICIPATION WITH NAIGAI ON FIFTY-FIFTY BASIS (450 DOLLAR
S
EACH). IKEGAWA WOULD APPRECIATE OIM ENCOURAGING J.D. BECHMAN, PRES,
TEL: (615) 764-6521 TO TELEX OHTUKA PROPOSING ABOVE. ADVISE.
HODGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TOKYO01043
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770024-0956
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770123/aaaaatxv.tel
Line Count: 46
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e9092bd2-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 TOKYO 666
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3517073
Secure: OPEN
Status: NATIVE
Subject: APRIL FLUID POWER SHOW
TAGS: BEXP, JA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e9092bd2-c288-dd11-92da-001cc4696bcc
Review Markings:
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